S. Nageeb Ali

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Academic Positions

7/19–now	Professor of Economics, Pennsylvania State University
7/15–6/19	Associate Professor, Pennsylvania State University
7/14–6/15	Visiting Researcher, Microsoft Research
1/12–6/12	Visiting Professor, Harvard University
9/11–6/12	Visiting and Consulting Researcher, Microsoft Research
7/07–6/15	Assistant Professor of Economics (tenured in 2015), UC-San Diego

Education

PhD in Economics, Stanford University, 2007.

BA *summa cum laude* in Economics and Mathematics, Brandeis University, 1999.

Publications

"From Design to Disclosure," with Andreas Kleiner and Kun Zhang, *Review of Economic Studies* (forthcoming).
– *Abstract in EC'25: Proceedings of the 26th ACM Conference on Economics and Computation.*

"Coalitions in Repeated Games," with Ce Liu, *Econometrica* (forthcoming).
– Selected for Highlights Beyond EC '26.

"Hedging when Applying: Simultaneous Search with Correlation," with Ran Shorrer, *American Economic Review*, February 2025.

"The Political Economy of Zero-Sum Thinking," with Maximilian Mihm and Lucas Siga, *Econometrica*, January 2025.

"Reselling Information," with Ayal Chen-Zion and Erik Lillethun, *Games and Economic Behavior*, November 2024.

"Who Controls the Agenda Controls the Legislature," with B. Douglas Bernheim, Alexander W. Bloedel, and Silvia Console-Battilana, *American Economic Review*, November 2023.

"Sequential Veto Bargaining with Incomplete Information," with Navin Kartik and Andreas Kleiner, *Econometrica*, July 2023.
– *Abstract in EC'22: Proceedings of the 23rd ACM Conference on Economics and Computation.*

"Consumer Control and Privacy Policies," with Greg Lewis and Shoshana Vasserman, *American Economic Association Papers and Proceedings*, May 2023.

"Voluntary Disclosure and Personalized Pricing," with Greg Lewis and Shoshana Vasserman, *Review of Economic Studies*, Vol. 90(2) [Featured Article], March 2023.
– Abstract in EC'20: Proceedings of the 21st ACM Conference on Economics and Computation.

"Communication and Cooperation in Markets," with David A. Miller, *American Economic Journal: Microeconomics*, Vol. 14(4), November 2022.

"How to Sell Hard Information," with Nima Haghpanah, Xiao Lin, and Ron Siegel, *Quarterly Journal of Economics*, Vol. 137(1), February 2022.

"Adverse and Advantageous Selection in the Laboratory," with Maximilian Mihm, Lucas Siga, and Chloe Tergiman, *American Economic Review*, Vol. 111(7), July 2021.

"Image Versus Information: Changing Societal Norms and Optimal Privacy," with Roland Bénabou, *American Economic Journal: Microeconomics*, Vol 12(3), August 2020.

"Should Straw Polls Be Banned?" with Aislinn Bohren, *Games & Economic Behavior*, Vol. 118, November 2019.

"Predictability and Power in Legislative Bargaining," with B. Douglas Bernheim and Xiaochen Fan, *Review of Economic Studies*, Vol. 86(2), March 2019.

"Herding with Costly Information," *Journal of Economic Theory*, Vol. 175, May 2018.

"On the Role of Responsiveness in Observational Learning," *Economics Letters*, Vol. 163, February 2018.

"Ostracism and Forgiveness," with David A. Miller, *American Economic Review*, Vol. 106(8), August 2016.

"Recognition for Sale," *Journal of Economic Theory*, Vol. 155, January 2015.

"Why People Vote: Ethical Motives and Social Incentives," with Charles H. Lin, *American Economic Journal: Microeconomics*, Vol. 5(2), May 2013.

"Herding with Collective Preferences," with Navin Kartik, *Economic Theory*, Vol. 51, November 2012.

"Learning Self-Control," *Quarterly Journal of Economics*, Vol. 126(2), May 2011.

"Information Aggregation in Standing and Ad Hoc Committees," with Jacob Goeree, Navin Kartik, and Thomas Palfrey, *American Economic Review: Papers and Proceedings*, Vol. 98(2), May 2008.

"Waiting to Settle: Multilateral Bargaining with Subjective Biases," *Journal of Economic Theory*, Vol. 130, September 2006.

Working Papers

"Strategic Complexity Promotes Egalitarianism in Legislative Bargaining," with Marina Agranov, B. Douglas Bernheim, and Thomas R. Palfrey (r&r @ AER).

"When Colleges Compete: Signals, Noise, and Equilibrium Outcomes," with Salvador Candelas and Ran Shorrer.

"The Cherry-Picking Trap," with Maximilian Mihm and Lucas Siga.

"Where Did The Money Go?" with Maximilian Mihm and Lucas Siga.

"The Test of Time: Long-Run Contracting with Uncertain Monitoring" with Yuhta Ishii.

"On Conservative Stable Standards of Behavior and Perfect Coalitional Equilibrium," with Ce Liu.

"Renegotiation-Proof Multilateral Enforcement," with David A. Miller and Yilin Yang.

"Enforcing Cooperation in Networked Societies," with David A. Miller.

Awards and Honors

2025	Fellow of the Econometric Society
2025	Economic Theory Fellow, Society for the Advancement of Economic Theory
2022, '23	Excellence in Refereeing Award, *AEJ: Microeconomics*
2018	Outstanding Undergraduate Instructor, Penn State
2017	Excellence in Refereeing Award, *Review of Economic Studies*
2010, '11, '14	Excellence in Refereeing Award, *American Economic Review*
2009, '11, '13	Distinguished Teaching in a Graduate Elective Course, UC-San Diego
2009	UC Hellman Faculty Fellowship
2006	B.F. Haley and E.S. Shaw Fellowship in Economics, Stanford
2005	Sean Buckley Prize, Stanford
1999	Jacob & Bella Thurman Award, Brandeis
1998	Coexistence Fellowship, Brandeis
1997	Undergraduate Research Fellowship, Brandeis
1997	Bruce R. Mayper Memorial Award, Brandeis

Professional Activities

Editorial Activities

2025–now	Co-Editor, *American Economic Journal: Microeconomics*
2023–now	Foreign Editor, *The Review of Economic Studies* and *The Review of Economic Studies: Insights*
2024–2025	Co-Editor, *Games and Economic Behavior*
2024–2025	Board of Editors, *American Economic Journal: Microeconomics*
2015–2024	Board of Editors, *American Economic Review*
2021–2023	Associate Editor, *Review of Economics and Statistics*
2019–2022	Advisory Editor, *Games and Economic Behavior*
2019–2021	Associate Editor, *Review of Economic Design*
2012–2013	Associate Editor, *Journal of Economic Behavior and Organizations*

Refereeing: *AEJ:Applied; AEJ:Policy; AEJ:Micro; AER; AER Insights; AJPS; American Politics Research; APSR; B.E. Journal of Theoretical Economics; Canadian Journal of Economics; Constitutional Political Economy; Econometrica; Economica; Economic Journal; ET; Economics Letters; EER; European Journal of Political Economy; Experimental Economics; GEB; IER; IJGT; IJIO; Journal of Conflict Resolution; JEBO; JEDC; JEL; Journal of Economic Surveys; JET; JEEA; JLEO; JPE; Journal of Public Economics; JPET; Management Science;* National Science Foundation; *OR; PNAS; Public Choice; Public Opinion Quarterly; QJE; QJPS; Review of Economic Design; Review of Economics and Statistics; Review of Economic Studies; Scandinavian Journal of Economics; Science; SCW;* Swiss National Science Foundation; *TE;* United States–Israel Binational Science Foundation; *World Politics*

Conference Organization

2027	Econometric Society NASM Program Committee
2025	Stony Brook Workshop on Consumer Data & Privacy
2025	Econometric Society Winter Meetings Program Committee
2024	Track Chair, ACM Economics & Computation Conference
2023	AEA Winter Meetings Program Committee
2018–now	Theory @ Penn State
2016–2019	Pennsylvania Economic Theory Conference (co-organizer)
2019	ThReD Program Committee

Other:

NSF Panel, Moderator for economic theory at arXiv.org, Editor Search Committee for Econometric Society (Theoretical Economics).

Graduate Advising and Initial Placement

Primary / co-Primary Adviser: J. Aislinn Bohren (2012; University of Pennsylvania), Charles H. Lin (2014; Security and Exchange Commission), Erik Lillethun (2017; Colgate), Ce Liu (2019; Michigan State University), Giorgi Mekerishvili (2019; Matrix Economics), Xiao Lin (2022; University of Pennsylvania), Ece Teoman (2023; Florida International University), Wenhao Li (2024; Hong Kong University), and Vasundhara Mallick (2024; European University Institute), Salvador Candelas (2026; Yale Post-Doc).

In progress: Mark Bekzenteev, Aleksei Beliav, Yucheng Wang, Kaiwei Zhang.

Committee Member / Letter Writer: David Eil (2011; GMU), Tetsuya Hoshino (2019; ITAM), Elisa Hovander (2011; GWU), Soomin Jung (2021; KISDI), Ilia Krasikov (2019; Higher School of Economics), Troy Kravitz (2012; FDIC), William Leung (2015; UC-Davis), Philip Neary (2011; Royal Holloway), Justin Rao (2010; Yahoo! Research), Bruno Salcedo (2016; University of Western Ontario), Charles Sprenger (2011; Stanford), Feng Zhu (2020; Nankai University).

Research Grants

2018–2019	Course Release / Grant Initiative, Pennsylvania State University
2015–2018	NSF SES-1530639, "Concentration of Power," with B. Douglas Bernheim
2011–2014	NSF SES-1127643, "Enforcing Cooperation in Networked Societies," with David A. Miller
2010–2011	UC-San Diego Faculty Career Development Grant
2008–2009	UC-San Diego Academic Senate Committee on Research Grants

Major Talks

2027	Keynote Speaker (Theory), 21^{st} CSEF-IGIER Symposium on Economics and Institutions, Capri.
2025	Keynote Speaker, Australasian Economic Theory Workshop.
2024	Semi-Plenary, Summer Meetings of the Econometric Society.
2023	Keynote Speaker, Bonn Junior Workshop in Economic Theory
2021	Semi-Plenary, World Congress of the Game Theory Society
2020	Semi-Plenary, Stony Brook International Game Theory Conference

Seminars and Conference Presentations

2026–2027 Bonn; 6^{th} European Workshop on Market Design; Hong Kong University; Hong Kong University of Science and Technology; National University of Singapore; NYU–Shanghai; Peking University; USC Marshall; Winter Meetings of the Econometric Society; University of Toronto; University of Virginia; Workshop on Misperceptions, Mental Models and Polarization (Max Planck Institute).

2025–2026 Bolzano Workshop on The Demand for Bad Policies; European University Institute; London School of Economics; Notre Dame; Roy-Adres Seminar (Paris School of Economics / Sciences Po); Stanford; Toulouse School of Economics; UC-Berkeley (x 2); UC-Boulder; University of Iowa; UT-Austin; Vanderbilt.

2024–2025 Caltech; Duke-UNC Triangle Microeconomics Conference; ESIF Conference on Economics and AI+ML; Florida State University; FGN Workshop on Dynamic Contracts and Learning (St. Gallen); Makris Symposium in Economic Theory; Workshop on Persuasion & Information Design (Venice); Theoretical Research in Economic Development (Namur); UCLA; UCSB; University of Chicago; University of Melbourne; University of New South Wales; University of Queensland; WUSTL Economic Theory Conference.

2023–2024 1^{st} Workshop on Data Privacy in Digital Markets (Berlin); Bocconi; Boston University; CIREQ Montreal Microeconomic Theory Conference; Columbia; Cornell; Georgetown; Humboldt University of Berlin; McGill; New York University; Ohio State University; University of Arizona; University of Iowa; University of Michigan; UT-Dallas; Yale.

2022–2023 AEA Session on Polarization, Power, and Political Economy; AEA Session on Privacy in Markets; Brown; Cerge-EI; EC'22; Essex; Indiana University–Kelley; London School of Economics; Luohan Academy; NBER Summer Institute (Discussant); Toulouse School of Economics; University of Technology, Sydney; University College London; University of Washington; Warwick.

2021–2022 Carnegie Mellon / Pitt; Chicago Booth; Emory; European University Institute; International Economic Association World Congress; Oxford; Princeton; Southern Methodist University; Tinbergen Institute; University of Georgia; UCLA; University of Rochester; USC; University of Utah.

2020–2021 Bonn Berlin Micro Theory Seminar; Brandeis; Caltech; Duke / UNC; EC'20; Erasmus University; GamesNet; Harvard-MIT; Paris School of Economics; QMUL; SUNY-Stony Brook; UCR; UCSB; UCSD; University of Montreal; Notre Dame; University of Padua / Venice; VSET; World Congress of the Econometric Society

2019–2020 BGSE Political Economy and Public Economics (Discussant); Canadian Economic Theory Conference; Cowles Economic Theory Conference; ESSET Gerzensee; London School of Economics; MaCCI/EPoS Virtual IO Seminar; Princeton Workshop on Privacy (Discussant); Relational Contracting Workshop (Discussant); Universidad Carlos III de Madrid; University College London; University of Chicago; UT-Austin; Yale

2018–2019 CIDE; ESSET Gerzensee; ITAM; Johns Hopkins; Princeton; Sao Paulo School of Economics; Sciences Po; Theory of Frictional Markets Conference (Princeton); Universidad de Chile

2017–2018 AEA Session on Contracts, Coalitions, and Cooperation; ASU Economic Theory Conference; Bonn; Cambridge-INET Economic Theory Workshop; Columbia; Cornell (Econ & CS); Hong Kong Summer Microeconomics Seminar; Kellogg (x 2); McGill; Rice; Workshop on Political Economy (Stony Brook); Theoretical Research in Economic Development (Warwick); University of Chicago (x 2); Workshop on Voting and Elections (Bonn).

2016–2017 Carnegie Mellon / Pitt; Collegio Carlo Alberto; Cornell Political Economy Conference (Discussant); European University Institute; Hebrew University; London School of Economics; NYU; Oxford; Social Networks and Information (Johns Hopkins); Stanford University; Tel Aviv University; University College London; USC Marshall; University of Maryland, College Park; University of Washington; Warwick; Workshop on Information and Social Economics (Caltech)

2015–2016 AEA Session on Social Signaling; Arizona State University; Chapman; Michigan State; Microsoft Research; MIT Sloan; NYU-Abu Dhabi; Summer Meetings of the Econometric Society; University of Chicago; University of Michigan; University of Toronto; 11th Annual Conference on Growth and Development (ISI, New Delhi, India); Winter Conference on Economic Research (ERG, Dhaka, Bangladesh)

2014–2015 Berkeley Haas; Boston College; Boston University; Cornell Political Economy Conference; Econometric Society Winter Meetings; Information Transmission in Networks (Harvard); Microsoft Research; NBER Summer Institute; Network Economics and Game Theory (Caltech); NYU; Penn State; Princeton; Rice; Stanford GSB; UPenn; University of Rochester

2013–2014 Caltech; Canadian Economic Theory Conference; Columbia; Duke / UNC; Kellogg / Northwestern; Microsoft; Southwest Economic Theory Conference; University of Maryland, College Park; University of Michigan; USC; Washington University-St. Louis

2012–2013 George Mason University; Helsinki Center for Economic Research; Simon Fraser University; Stanford Institute for Theoretical Economics (Institutions and Development); Theoretical Research in Economic Development (CEU); UCI; University of Oslo.

2011–2013 Boston University; Brandeis; Carnegie Mellon / Pitt; Cornell; Harvard University / MIT; Johns Hopkins; Kellogg; London School of Economics; NYU-Stern; Oxford; University College London; University of Cambridge; Yale

2010–2011 Brown; Harvard; Princeton Conference on Political Economy (Discussant); Southwest Economic Theory Conference; University of Arizona; UC-Davis; UCLA; UPenn; USC Conference on New Challenges for Economic Decisionmaking.

2009–2010 International Workshop on Networks as Determinants of Economic and Political Behavior (at Kiel University); Midwest Economic Theory Conference; Society for Economic Dynamics; Stanford Institute for Theoretical Economics (Psychology and Economics 7.0); Universitat Autonma de Barcelona; Duke / UNC; UCI; UCR; USC; UT- Austin; University of Washington.

2004–2009 Boston College; Brown; Columbia; Harvard; Midwest Economic Theory Conference; NYU-Stern; Princeton; Public Choice Society; Stanford Institute for Theoretical Economics (Social Interactions and Development); Stanford GSB; Third World Congress of the Game Theory Society; UC-Berkeley (x 3); UCLA; UC-San Diego; University of Michigan; University of Minnesota; University of Toronto; University of Virginia; USC Marshall; UW-Madison; Wallis Conference on Political Economy; Washington University-St.Louis.